

# **Acclaim Systems Newsletter**

**July 2010**

**Acclaim achieved 32% growth in 2009 and is expecting over 20% in 2010. We have expanded our relationships and contract in Federal and State Government as well as commercial sectors. Since March 2009 we have won several projects that have led to our growth.**

## **Staff Augmentation and Project Support at Bright House Networks**

**Danville, VA**

**May, 2010**

We have partnered with a new client - Bright House Networks (BHN). BHN provides their customers with Cable, Phone, and Internet in Tampa Bay and Orlando, Florida; Bakersfield, California; Indianapolis, Indiana; Detroit, Michigan; and Birmingham, Alabama; along with several other smaller regions in Alabama and the Florida Panhandle. Acclaim Systems provides Staff Augmentation and Project Support in the IT, Help Desk, Field Engineer, Salesforce.com, and Warehouse lines of business.

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## **Enterprise Initiatives and Net Centric Framework Projects with Deloitte Consulting at DMLSS-DLA**

**Philadelphia, PA**

**May, 2010**

We won the Enterprise Initiatives Task Order with DMLSS-DLA (Defense Medical Logistics Standard Support - Defense Logistics Agency), Philadelphia with Deloitte Consulting. We will provide DML Enterprise Transformation, Integration and Architecture Services. Initial task order is for 18 months with an additional option of 18 months. We also won the Net Centric Framework Task Order with DMLSS-DLA, Philadelphia with Deloitte Consulting. We will provide net-centric framework resource and will be responsible for testing, code development, metrics, architecture/design, and other advisory services using .Net, C#, WCF, Web Services. Initial task order is twelve months with additional extensions.

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## **Staff Augmentation to CACI**

**Arlington, VA**

**April 2010**

We are supporting CACI's Automated Test Systems Group in San Antonio Texas with IT Staff Augmentation. This group specializes in research, design, and development of computer software systems, in conjunction with hardware product development, for medical, industrial, military, communications, aerospace, and scientific applications through applying principles and techniques of computer science, engineering, and mathematical analysis. We are pleased to be able to support such a dynamic group for CACI and are working to provide this level of support to many other locations and business areas through CACI.

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### **Relationship with IBM Expanded**

**Atlanta, GA**

**April, 2010**

We are now supporting IBM through ICS which has an exclusive agreement with IBM for the IBM SWG (Software Group). With our new agreement, we can now provide services related to these and other IBM software products: Websphere, Lotus, Tivoli, Rational, Information Management, IBM Federal, Filenet, and Cognos for both partnered IBM fixed priced solutions or IT Staff Augmentation. In addition to the IBM SWG, we have also been supporting since November 2009 the IBM Global Business Services ERP Practice and its partners with IT staff augmentation for their awarded Metropolitan Washington Airport Authority (MWAA) contract in Arlington, Virginia.

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### **Northrop Grumman's IS Division Support**

**Philadelphia, PA**

**March, 2010**

We were selected as an IT staffing vendor to provide resources across all of Northrop's IS Division throughout the US.

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### **SalesForce.com implementation at Time Warner Cable**

**Philadelphia, PA**

**March 2010**

Time Warner Cable selected us as the implementation partner for their Salesforce.com initiative in March 2009 and extended the project for an additional two years in March 2010. Salesforce.com's CRM (Customer Relationship Management) solution provides support through several applications: Sales, Service & Support, Partner Relationship Management, Marketing, Content, Ideas and Analytics. This implementation will assist Time Warner Cable in managing their services that pass through more than 26 million U.S. homes serving 13.5 million basic video customers. This is one of the largest and most complex systems at TWC. The implementation will be across twenty seven divisions nationwide.

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### **PA Dept of State - Maintenance and Support of the Statewide Uniform Registry of Electors system**

**Harrisburg, PA**

**December, 2009**

We have been selected by the PA Department of State (DOS) to provide complete Life Cycle Development in the development, implementation and on-going maintenance and support of the State's Statewide Uniform Registry of Electors (SURE) system. In addition, we will provide Tier Two/Tier Three Support and an Operations Support Center. The SURE Election System Manager is the registration system used to administer 8 million Pennsylvania voters across 67 counties in support of the election

process. The system handles election setup, voter application processing, precinct management, poll book generation, absentee balloting, reporting and correspondence generation. These applications support the voter registration process within the Commonwealth of Pennsylvania. In addition to the maintenance, support and enhancements of the existing SURE applications, we will provide a development team to continue converting the Elections and Campaign Finance System into the SURE portals and develop online voter registration and absentee voting functionality. We will carry out all phases of the System Development Life Cycle. We are also responsible for managing all aspects of the Tier Two/Three Support Center, Operations Support Center, Knowledge Base and Project Administration. The Project is for 3 years with 2 additional 1 year extensions.

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**Selected as an Approved Vendor on the Maryland CATS II Contract**

**Philadelphia, PA**

**October, 2009**

We were selected as an approved vendor on the Maryland Consulting and Technical Services (CATS II) Master Contract Project No. 060B9800035. The Master CATS II Contract will provide State agencies with the flexibility of obtaining IT resources quickly and efficiently by issuing Task Order Requests for Proposals (TORFP) or Requests for Resumes (RFR) specific to its needs. The contract is for five years and will expire in April 2013. The contract encompasses 17 functional areas and Acclaim is an active contractor in ten of those areas including: Enterprise Service Provider, Web and Internet Systems, Electronic Document Management, Software Engineering, Systems/Facilities Management and Maintenance, Information System Security, IT and Telecommunications Financial and Auditing Consulting Services, IT Management Consulting Services, Business Process Consulting Services, and Documentation/Technical Writing.

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**PennDOT Business Analysis and Managed Maintenance Projects**

**Harrisburg, PA**

**September 2009**

We partnered with Momentum and Computer Aid on Business Analysis and Managed Maintenance Projects. The Business Analysis Project is for two years with three additional one year extensions. The Managed Maintenance Project is for two years with six additional one year extensions. We will provide Business Analysis and Programming Support with .Net, Java, Powerbuilder, Mainframe environment.

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**Selected to assist MDEQ**

**Jackson, MS**

**May 2009**

The Mississippi Department of Environmental Quality contracted our staff to help them construct "Enspire". The new web based data management system will be the state's primary repository for water quality samples and measurements.